

ENERGYNORTH NATURAL GAS, INC.

Calculation of the Projected Over or Under Collection of the
2011 - 2012 Winter Cost of Gas Filing
DG 11-192

February 1, 2012

Under/(Over) Collection as of 01/01/11					\$ 4,289,865
Forecasted firm Residential therm sales 02/01/11 - 04/30/12				29,708,141	
Residential Cost of Gas Rate per therm				\$ (0.7201)	
Forecasted firm C&I High Winter Use therm sales 02/01/11 - 04/30/12				18,838,507	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.7204)	
Forecasted firm C&I Low Winter therm sales 02/01/11 - 04/30/12				2,895,075	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.7186)	
Forecasted firm Residential therm sales 01/12				3,747,775	
Residential Cost of Gas Rate per therm				\$ (0.7366)	
Forecasted firm C&I High Winter Use therm sales 01/12				2,457,850	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.7369)	
Forecasted firm C&I Low Winter Use therm sales 01/12				343,962	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.7351)	
Forecast recovered costs at current rate 01/01/12 - 4/30/12					(41,871,259)
<u>Fixed Price Option</u>	<u>FPO w Premium</u>	<u>FPO Premium</u>	<u>FPO w/o Premium</u>		
13% of Residential Sales	5,368,043	5,368,043	5,368,043		
FPO Residential Cost of Gas Rate per therm	\$ (0.8126)	\$ (0.0200)	\$ (0.7926)		
9% of C&I High Winter Use Sales	2,116,118	2,116,118	2,116,118		
FPO C&I- High Winter Use Cost of Gas Rate per therm	\$ (0.8129)	\$ (0.0200)	\$ (0.7929)		
9% of C&I Low Winter Use Sales	358,429	358,429	358,429		
FPO C&I- Low Winter Use Cost of Gas Rate per therm	\$ (0.8111)	\$ (0.0200)	\$ (0.7911)		
Forecast recovered costs at FPO Rate	(6,372,977)	(156,852)	(6,216,125)		(6,216,125)
Unbilled COG Revenues- 01/01/12 - 4/30/12					7,412,361
Total Forecast recovered Costs					
Revised projected gas costs 01/01/12 - 4/30/12					\$ 35,882,210
Estimated interest charged (credited) to customers 01/01/12 - 4/30/12					20,945
Projected under / (over) collection as of 04/30/12 (A)					\$ (482,003)

Actual Gas Costs through 01/01/12	\$ 14,437,823
Revised projected gas costs 01/01/12 - 4/30/12	35,903,155
Estimated total adjusted gas costs 11/01/11 - 4/30/12 (B)	\$ 50,340,978

Under/ (over) collection as percent of total gas costs (A/B) -0.96%

Projected under / (over) collections as of 4/30/12(A)	\$ (482,003)
Forecasted Non FPO firm therm sales 02/01/12 - 4/30/12 (C)	36,744,614
Change in rate used to reduce forecast under/(over) collection (A/C)	\$ (0.0131)
Current Cost of Gas Rate	\$ 0.7201
Revised Cost of Gas Rate	\$ 0.7070

Revised as follows:

The revised projected gas costs include the February 2012 - April 2012 NYMEX strip as of January 23, 2012.

Compliance rates per New Hampshire Public Utilities Commission Order Number 25,286 dated October 31, 2011 in Docket DG 11-192: The Company may adjust the approved cost of gas rate of \$0.7926 per therm upwards by no more than plus 25% or \$0.1982 per therm. The adjusted cost of gas rate shall not be more than \$0.9908 per therm (pursuant to NHPUC NO. 6 Gas section 16(N)).

ENERGYNORTH NATURAL GAS, INC.
Projected Over or Under Collection

Without Rate Adjustment	Oct-11	Nov-11 (Actual)	Dec-11 (Actual)	Jan-12 (estimate)	Feb-12 (estimate)	Mar-12 (estimate)	Apr-12 (estimate)	May-12 (estimate)	Total Peak
Total Demand		\$ 1,115,435	\$ 844,440	\$ 1,331,224	\$ 1,331,168	\$ 1,331,224	\$ 1,230,761		\$ 7,184,252
Total Commodity		\$ 3,354,601	\$ 7,006,940	\$ 8,888,891	\$ 7,708,565	\$ 4,968,223	\$ 2,739,031		\$ 34,666,252
Hedge Savings		\$ 641,252	\$ 937,275	\$ 1,021,730	\$ 1,151,419	\$ 1,616,934	\$ 678,596		\$ 6,047,206
Total Gas Costs		\$ 5,111,289	\$ 8,788,655	\$ 11,241,845	\$ 10,191,152	\$ 7,916,381	\$ 4,648,388		\$ 47,897,710
Adjustments and Indirect Costs									
Refunds & Adjustments		(\$374,555)	(\$42,800)	\$0	\$0	\$0	\$0		(\$417,355)
It Margin		-	-	-	-	-	-		-
Inventory Financing		7,461	20,451	20,703	18,700	6,533	12,846		86,694
Transportation Revenue		-	-	-	-	-	-		-
Broker Revenue		(59,962)	(52,719)	(69,039)	(130,537)	(47,165)	(26,875)		(386,297)
Off System and Capacity Release		(590)	-	(99,895)	(12,333)	(12,333)	(12,333)		(137,485)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		136,032	223,310	281,525	256,592	202,611	125,061		1,225,131
Working Capital		6,495	11,189	14,287	12,952	10,061	5,908		60,871
Misc Overhead		1,723	1,723	1,723	1,723	1,723	1,723		10,337
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 46,675	\$ 491,205	\$ 479,375	\$ 477,167	\$ 491,501	\$ 436,401		\$ 2,422,323
Interest		\$ 14,244	\$ 12,257	\$ 9,964	\$ 6,416	\$ 3,770	\$ 795		\$ 47,445
Total Gas Costs plus Indirect Costs		\$ 5,172,207	\$ 9,292,117	\$ 11,731,184	\$ 10,674,735	\$ 8,411,652	\$ 5,085,584		\$ 50,367,478
Collections		\$ (1,601,281)	\$ (7,236,279)	\$ (11,100,164)	\$ (13,434,988)	\$ (12,078,761)	\$ (9,265,608)	\$ (2,364,715)	\$ (57,081,796)
Less FPO Premium		\$ -	\$ -	\$ 38,364	\$ 41,831	\$ 37,547	\$ 28,846	\$ 10,264	\$ 156,852
Unbilled		\$ (5,043,168)	\$ (7,412,361)	\$ (2,710,571)	\$ (1,114,952)	\$ 1,045,310	\$ 4,310,216	\$ -	\$ (10,925,526)
Reverse Prior Month Unbilled		\$ -	\$ 5,043,168	\$ 7,412,361	\$ 2,710,571	\$ 1,114,952	\$ (1,045,310)	\$ (4,310,216)	\$ 10,925,526
Prior Period	\$ 6,075,463	\$ (1,472,242)	\$ (313,355)	\$ 5,371,174	\$ (1,122,803)	\$ (1,469,300)	\$ (886,272)	\$ (6,664,667)	\$ (482,003)
		\$ 4,603,221	\$ 4,289,865						
Total Forecasted Sales Volumes		3,232,641	9,793,254	15,017,390	18,386,585	16,531,042	12,680,913	3,217,970	78,859,795
Total Forecasted Collections		(\$1,601,281)	(\$7,236,279)	(\$11,100,164)	(\$13,434,988)	(\$12,078,761)	(\$9,265,608)	(\$2,364,715)	(\$57,081,796)
With Rate Adjustment	Oct-11	Nov-11 (Actual)	Dec-11 (Actual)	Jan-12 (estimate)	Feb-12 (estimate)	Mar-12 (estimate)	Apr-12 (estimate)	May-12 (estimate)	Total Peak
Total Demand		\$ 1,115,435	\$ 844,440	\$ 1,331,224	\$ 1,331,168	\$ 1,331,224	\$ 1,230,761		\$ 7,184,252
Total Commodity		\$ 3,354,601	\$ 7,006,940	\$ 8,888,891	\$ 7,708,565	\$ 4,968,223	\$ 2,739,031		\$ 34,666,252
Hedge Savings		\$ 641,252	\$ 937,275	\$ 1,021,730	\$ 1,151,419	\$ 1,616,934	\$ 678,596		\$ 6,047,206
Total Gas Costs		\$ 5,111,289	\$ 8,788,655	\$ 11,241,845	\$ 10,191,152	\$ 7,916,381	\$ 4,648,388		\$ 47,897,710
Adjustments and Indirect Costs									
Prior Period Adjustment		(\$374,555)	(\$42,800)	\$0	\$0	\$0	\$0		(\$417,355)
It Margin		-	-	-	-	-	-		-
Inventory Financing		7,461	20,451	20,703	18,700	6,533	12,846		86,694
Transportation Revenue		-	-	-	-	-	-		-
Broker Revenue		(59,962)	(52,719)	(69,039)	(130,537)	(47,165)	(26,875)		(386,297)
Off System and Capacity Release		(590)	-	(99,895)	(12,333)	(12,333)	(12,333)		(137,485)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		136,032	223,310	281,525	256,592	202,611	125,061		1,225,131
Working Capital		6,495	11,189	14,287	12,952	10,061	5,908		60,871
Misc Overhead		1,723	1,723	1,723	1,723	1,723	1,723		10,337
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 46,675	\$ 491,205	\$ 479,375	\$ 477,167	\$ 491,501	\$ 436,401		\$ 2,422,323
Interest		\$ 14,244	\$ 12,257	\$ 9,964	\$ 6,416	\$ 3,770	\$ 795		\$ 47,445
Total Gas Costs plus Indirect Costs		\$ 5,172,207	\$ 9,292,117	\$ 11,731,184	\$ 10,674,735	\$ 8,411,652	\$ 5,085,584		\$ 50,367,478
Collections		\$ (1,601,281)	\$ (7,236,279)	\$ (11,100,164)	\$ (13,328,111)	\$ (11,886,539)	\$ (9,118,184)	\$ (2,329,235)	\$ (56,599,793)
Less FPO Premium		\$ -	\$ -	\$ 38,364	\$ 41,831	\$ 37,547	\$ 28,846	\$ 10,264	\$ 156,852
Unbilled		\$ (5,043,168)	\$ (7,412,361)	\$ (9,393,642)	\$ (7,643,606)	\$ (5,505,942)	\$ (2,275,188)	\$ -	\$ (37,273,907)
Reverse Prior Month Unbilled		\$ -	\$ 5,043,168	\$ 7,412,361	\$ 9,393,642	\$ 7,643,606	\$ 5,505,942	\$ 2,275,188	\$ 37,273,907
Prior Period	\$ 6,075,463	\$ (1,472,242)	\$ (313,355)	\$ (1,311,897)	\$ (861,510)	\$ (1,299,675)	\$ (773,000)	\$ (43,783)	\$ 0
		\$ 4,603,221	\$ 4,289,865						
Total Forecasted Sales Volumes		3,232,641	9,793,254	15,017,390	18,386,585	16,531,042	12,680,913	3,217,970	78,859,795
Total Forecasted Collections		(\$1,601,281)	(\$7,236,279)	(\$11,100,164)	(\$13,328,111)	(\$11,886,539)	(\$9,118,184)	(\$2,329,235)	(\$56,599,793)